

Financial Models



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Financial Models

Clients can seek to purchase the technology outright or enter into a variety of financing opportunities whereby each program can be custom tailored to the client's financial requirements that benefits the implementation of the Windular system.

Outright purchase (Capital Expense)

The cost to supply, ship, install and commission. An annual maintenance agreement would be separate. Monitoring package is a monthly fee. The system is capitalized and depreciated based on the client's accounting procedures.

Rental/ Lease Option (Operating Expense)

The cost to implement the overall system becomes a monthly operating overhead cost to the client to lower overall long term operating costs of a fossil fuel based power system. The benefit to the client includes not requiring a large capital expenditure to lower the operating costs of a fossil fuel based power system. Also, there is a benefit of not owning technology whereby there is a customization to its application. The monthly rental/ lease payment includes the annual maintenance of the system. There are ways to customize the payment of the overall system implementation through adjusting the following items whereby some items may be capitalized to lower the monthly payment,

- Freight costs
- Engineering costs
- Installation costs

Also a rental/ lease program rates can vary based on the following terms,

- 84 months
- 120 months
- 180 months

Power Distribution Agreement (Operating Expense)

In situations where the power requirement at a telecom location is at a level whereby Windular can supply the system at no capital cost and the system can produce at a level where the cost per kilowatt-hour can be achieved by the Windular system at a cost less then if the same kilowatt-hour was produced by a fossil fuel based power system (diesel generator).

Windular would enter into a long-term agreement to supply the power it can produce and would maintain the system over the duration of the agreement. The cost of the power agreement can be variable based on the following being capitalized by the client,

- Freight costs
- Engineering cost
- Installation costs

The power distribution agreement rates can be vary based on the following terms,

- 120 months
- 180 months



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